



FOR IMMEDIATE RELEASE

Date: February 23, 2009

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Three-Part Procurement Series to be Offered in Calvert County, Md.

PRINCE FREDERICK, Md. – February 23, 2009 – The Calvert County, Md., Department of Economic Development, through a partnership with the Maryland Procurement Technical Assistance Program and the Small Business Development Center, Southern Maryland Regional Office, will co-sponsor a Procurement Workshop Series to be held in Calvert County beginning in March.

The series is intended for business owners who are interested in finding out more about the procurement process. It will provide helpful information and a solid foundation on how to be more effective in getting contracts with federal, state and local government agencies.

The cost for each seminar is \$20.00 per person for Calvert County business owners or their representative and \$30.00 for non-Calvert County business owners.

The Basics of Government Certifications 8(a) and/or MBE

Friday, March, 20, 2009

8:30 – 10:30 a.m.

Location: Planning Commission Conference Room located in the Courthouse Square Building, 205 Main Street, Prince Frederick, Md.

When and How to Prepare Successful Non-Disclosures, Teaming and Subcontract Agreements

Friday, April 17, 2009

8:30 – 10:30 a.m.

Location: Planning Commission Conference Room located in the Courthouse Square Building, 205 Main Street, Prince Frederick, Md.

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Basic Techniques for Marketing to Federal, State and Local Governments

Friday, May 15, 2009

8:30 – 10:30 a.m.

Location: Planning Commission Conference Room located in the Courthouse Square Building, 205 Main Street, Prince Frederick, Md.

To register, visit online at www.sbdchelp.com or contact the Calvert County Department of Economic Development at 410.535.4583.

For more information on the Maryland Procurement Technical Assistance Program, visit online at www.mdptap.org/. For more information on the Small Business Development Center, visit online at www.sbdchelp.com.

For more information on the Calvert County, Md., Department of Economic Development and the services available to assist County businesses, call 410.535.4583, 800.331.9771 or 301.855.1880; send an e-mail to info@ecalvert.com, or visit online at www.ecalvert.com.

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