



Calvert County Department of Economic Development E-Bulletin

Upcoming Events

International/Business
Opportunities -
"Growing Your Business
through Exporting"
hosted by The Patuxent
Partnership

September 26, 2007

Workshop on Maryland's
Minority Business Program
hosted by St. Mary's College
of Maryland

October 11, 2007

REVERSE TRADE SHOW:
Building Bridges between
Government and Vendors
hosted by the Maryland
Public Purchasing
Association, Inc.

October 16, 2007

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Department of
Economic
Development](#)
- [The Patuxent](#)

Calvert County Conducting On-Line Business Survey

The Calvert County, Maryland, Department of Economic Development is conducting the 2007 Business Survey and is seeking input from County business owners. The survey serves two primary purposes: first, it helps the Department of Economic Development learn more about County businesses in order to better serve them; second, it alerts the Department to growing needs and concerns of County businesses and suggests steps that can be taken to provide assistance.

The data collected from the survey will be used to support local businesses and enhance the programs and services that are currently available. All responses are confidential and the survey only takes a few moments to complete. Final aggregate results will be made available to the public online and in the Department's newsletter.

Any Calvert County business owner wishing to complete this survey can do so online at www.ecalvert.com or by calling 410.535.4583 or 301.855.1880. The deadline for completion is October 29, 2007.

Thomas Johnson Bridge Planning Study Open House

On Tuesday, October 2, from 5:00 to 8:00 p.m., the Maryland State Highway Administration (SHA) will hold an Open House for the MD 4 - Thomas Johnson Bridge Planning Study, at Dowell Elementary School, 12680 H.G. Trueman Road, Lusby, Md.

The Open House will acquaint the public with the need for the project and the progress of the study to date. The project involves a study of transportation improvements along MD 4 from MD 2 in Calvert County to MD 235 in St. Mary's County.

As a self-paced presentation, participants may arrive any time between 5:00 and 8:00 p.m. and walk through on their own. No formal presentation will be given. Display areas will explain the purpose and need for the project, the planning and highway development process, environmental resources, related projects and next steps. Project representatives will be on hand to discuss project issues, answer questions

- [Partnership](#)
- [Minority Business Enterprise Program \(MBE\)](#)
- [Maryland Public Purchasing Association, Inc.](#)
- [Patuxent Business Park](#)

and record comments.

For more information, please contact Felicia Alexander, Project Manager, SHA via e-mail at FAlexander@sha.state.md.us or by calling 410-545-8511 or toll-free 1.800.548.5026; Maryland Relay Service for Impaired Hearing or Speech can be reached at 1.800.735.2258.

**International/Business Opportunities -
"Growing Your Business through Exporting"
hosted by The Patuxent Partnership**

Wednesday, September 26
7:30am-9:00am
Southern Maryland Higher Education Center

Agenda:

- Stephen Anderson, Commercial Officer, US Commercial Service, Department of Commerce, How to Grow Your Business through Exporting
- Capt. Mike Dougherty, USN (Ret), NAVAIR International Programs, Business Opportunities available in NAVAIR International Programs
- Stuart Baird, UK Trade & Investment, British Embassy, on Expanding your Business in the UK, and the Farnborough Air Show
- Patrick Tonui, MD Dept of Business and Economic Development (MD DBED), Investment and Trade Executive, on ExportMD Assistance

A panel discussion will also take place with Nancy Wallace, formerly of MD DBED, now with High Street Partners, an international business expansion consulting firm, How to Expand Your Business Overseas; Patrick Murphy, Eagan McAllister Associates, offering first-hand experience on the company's exporting efforts; and Hans Welch, St. Mary's County Business Development Manager, Paris Air Show Overview and Prepping Your Business for Maximum Return at Farnborough.

This event is free of charge. RSVP by calling Val Abell at 301.866.2048 or email val.abell@paxpartnership.org.

**Workshop on Maryland's Minority Business Program
hosted by St. Mary's College of Maryland**

Thursday, October 11, 2007
9:00am - 12:30pm
Daugherty - Palmer Commons, St. Mary's College Campus

Agenda topics include:

- St. Mary's College of Maryland Procurement Process

- How the State's Small & Minority Business Program Works for You
- Overview of Maryland's Minority Business Program and Certification Process (MBE)
- eMaryland Marketplace: Doing Business with Maryland Online

For more information, call 240.895.3312 or e-mail jrorabacher@smcm.edu, RSVP by October 4, 2007

REVERSE TRADE SHOW: Building Bridges between Government and Vendors
hosted by the Maryland Public Purchasing Association, Inc.

Tuesday, October 16, 2007
8:00 AM - 3:30 PM
Martin's West
6817 Dogwood Road
Baltimore, MD 21244

Don't miss this unique opportunity to meet with purchasing professionals from across Maryland, including representatives from Maryland state, county and municipal government, schools and more. This is your chance to make new contacts and expose your products and services to decision-makers in the public sector.

To register and/or to find out additional information [click here](#).

For information on the Calvert County, Maryland Department of Economic Development and services available to assist County businesses, call 410.535.4583, 800.331.9771 or 301.855.1880; send an e-mail to info@ecalvert.com or visit our Web site www.ecalvert.com

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